

## EPC - LATEST UPDATES

- YTD Dec2012 External EPC execution at Rs. 471 crs as compared to Rs. 267 in YTD Dec 11(an increase of Rs. 204 crores – 76% growth)
- Unexecuted EPC order book is at ~ Rs. 3,830 crores as of Dec 2012 constituted by 19% for Group assets like Port, Mall and others and 81% for external customers including 47% for civil work for residential customers and 34% for Government, PSU and other Corporate EPC customers.
- Marg EPC Signed agreement with Momentum Group, an Irish-registered company established in 1983 with its headquarters in Dubai, which adds to Marg's core competence in Marine and Industrial Projects.
- MARG EPC bagged a project worth Rs. 86 crores for construction of Head Quarters of Bureau of Police Research & Development (BPR&D), National Crime Records Bureau (NCRB) and allied works at Mahipalpur, New Delhi from NBCC
- Marg EPC is L1 in projects worth Rs. 125 crores including NMDC and Dept of Atomic Energy. MARG is also in the process of building a healthy pipeline of additional EPC contracts - bidding for mega contracts in the specialized areas like marine, industrial projects, urban infrastructure, solar & alternate energy sector
- Tenders worth around Rs. 2000 crores are in bidding stage.
- Apart from this, recent approvals obtained for residential projects, infusion of funds into Marg Junction; Launch of Service Apartments will increase the EPC turnover of Marg in the forthcoming financial year.
- Marg EPC has a number of EPC Technology partners to bolster its technical competence, a cross-industrial widespread customer base and has deployed machinery and equipment worth more than Rs. 260 crores.